



CORPORATION OF THE
DISTRICT OF MAPLE RIDGE

August 17, 1998

11995 Haney Place
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To Whom it May Concern:

RE: Rob Hamilton

One of my responsibilities with the District of Maple Ridge is the repair, maintenance, renovation and construction of all municipal building.

I met Rob Hamilton (Concrete Philosopher) approximately one year ago after he requested a meeting to discuss a line of concrete protection products. He immediately gave me the impression that he was very familiar with the specs, pro's and con's of the product line, but more importantly was eager to share his personal experiences with actually applying these products himself and the results that were achieved. After catching my interest we scheduled a series of visits to project sites where I could actually review his workmanship, the quality of his product line, but more importantly, talk to his many satisfied customers.

Since that time, Rob has been more than willing on his own time to provide application demonstrations to City Staff and local General Contractors, some of whom have since hired him to do concrete work.

Over this last year, I have got to know Rob the person, and found him to be honest, very hard working, and always expresses sound values in conversations about his professional and personal life.

I think his strongest asset is his determination and willingness to please. His pricing is very competitive and his availability at short notice has been outstanding. As a result of the above, The Concrete Philosopher has been awarded a regular standing purchase order agreement with The District of Maple Ridge to provide us with regular power washing, small concrete construction and repair projects, and chemical applications for concrete and masonry renovation and waterproofing projects.

I think he is on the way to becoming a successful businessman.

Sincerely,

Kevin Gilbraith
Manager, Facilities Operations

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